

मिलेनियम टेलिकॉम लिमिटेड
(म.टे.नि.लि. की पूर्णतया स्वामित्व वाली कम्पनी)

Millennium Telecom Ltd.
(Wholly Owned Subsidiary of MTNL)



MTL/COO/NSIC-MSME/2022
Dated: 22/02/2022

To,

All BDAs,

Millennium Telecom Limited

Sub: Extension of Bid submission date regarding Techno-Commercial proposal to provide ICT related services on NSIC platform

Ref: e-mail dated 07th February 2022.

Sir,

This is in continuation to techno-commercial proposal dated 07.02.2022, as per subject matter, for which MTL had invited sealed techno-commercial proposals from interested BDAs. It is to inform that the last date of submission of techno-commercial proposal has been extended upto 03.03.2022 till 03:00 pm.

All other terms & conditions of techno-commercial proposal shall remain the same.

(A.R.Gupta)

Chief Operating Officer

Techno-Commercial proposal to provide ICT related services on NSIC platform

To,

All BDAs, MTL

Dear Madam/Sir,

Greetings from MTL!

Please find enclosed the web link <https://www.msmemart.com/DigitalServices> of National Small Industries Corporation Limited platform providing ICT related services. MTL is in process to provide ICT related services to MSMEs customer on the above said NSIC platform.

Product/Service Category i.e. Information Communication and Technology (ICT) enabled digital services (Software, App/Cloud/Digital Infrastructure/B2B/B2C/e-Com Service Provider).

Sub-Category:

1. Software Services (such as ERP, Accounting, Manufacturing Design, Regulatory Compliances including GST, other software packages etc.)
2. Cloud Services (Platform as a service- PaaS, Software as a service- SaaS)
3. Digital Infrastructure (IaaS, Hardware, Smart devices)
4. Artificial Intelligence solutions
5. Internet of Things (IOT) and Machine to Machine (M2M) solutions
6. B2B and B2C E- Commerce Solutions
7. Others

The detailed terms and conditions of NSIC are attached as Annexure-1.

The BDA, who have been offerings ICT related services and interested to work with Millennium Telecom Ltd. (MTL) to provide ICT related services on NSIC platform, may submit your willingness along with techno-commercial proposal containing catalog details and rate card of the products/services in sealed envelope, by 03.03.2022 upto 03.00 pm positively, at the following address:

COO, MTL

Room. No. 4208,

4th Floor, MDS Sadan,9 CGO Complex

Lodhi Road, New Delhi-110003

Please note that all the cost relating to this process (EMD/ PBG etc if required) will be borne by BDAs.

(A.R.Gupta)

COO, MTL

Annexure-1

Below is the brief on NSIC ICT Digital Services Facilitation:

1. National Small Industries Corporation (NSIC), is an ISO 9001:2015 certified Government of India Enterprise under Ministry of Micro, Small and Medium Enterprises (MSME). NSIC has been working to promote, aid and foster the growth of micro, small and medium enterprises in the country. NSIC operates through countrywide network of offices and Technical Centres in the Country. In addition, NSIC has set up Training cum Incubation Centre managed by professional manpower.

2. NSIC facilitates Micro, Small and Medium Enterprises with a set of specially tailored scheme to enhance their competitiveness. NSIC provides integrated support services under Marketing, Technology, Finance and other Support service such as Online Marketing support Services which is a one-stop, one-window bouquet of aids that will provide information on business, technology and finance, and also exhibit the core competence of Indian SMEs through digital presence. The corporation is offering Online Marketing support Services through its B2B portal <http://www.msmemart.com> . The portal has a member base of more than 185,000 MSMEs from India. The key features and services of the portal include unlimited tender information, trade leads, member's homepage, featured product catalogue, Request for Quotation etc.

3. NSIC has recently forayed into Digital Services Facilitation through aggregation with leading service providers of ICT Services mainly ERP & Accounting Software, Sales & Marketing solutions, Connectivity & Collaboration, Cloud based software suite etc. In order to facilitate MSMEs in terms of Technology adoption and achieve higher business efficiencies, business automation and compliances, NSIC act as an aggregator and facilitator of ICT Enabled Digital Services to MSMEs on transparent and affordable prices by way of on-boarding various service providers offering different products/ services that are required by MSMEs for adopting the digital ways of managing their businesses.

The buyers would be primarily MSMEs and service providers would be empanelled by NSIC that offer products/services under key categories on commercial model preferably with special offer to MSMEs. A service charge at a minimum rate of 6% on would be retained by NSIC from the NSIC offer price for its role of Aggregator while all after-sales service and warranties etc would be the responsibility of the Service Provider. To begin with only those service providers are being empanelled whose products/services are available on "off-the-shelf" basis and can be availed by the MSMEs on a "plug-n-play" model.

4. The following process flow/ modus operandi is followed for enabling the ICT Services to MSMEs through NSIC:

I. The applications for facilitation of ICT Services would be accepted at the NSIC Branches and NTSCs (hereinafter referred to as FOs) in the prescribed Customer Application Form (CAF) in hard copy with full payment and the requisite documents such as PAN and GSTN (if available).

II. The form should be accepted upon checking the receipt of payment as per the Product & Price (P&P) List of the concerned Service Provider. The payment may be accepted in any electronic form such as BHIM UPI, RTGS, IPMS, etc. or by way of pay order, demand draft etc.

III. While the PAN is mandatory to be collected, the GSTIN may be collected only if the turnover of the applicant unit is above the regulatory threshold requiring GSTN registration.

IV. The FOs will forward the applications to Service Provider. The Service Provider, upon receipt of such applications duly forwarded by FOs will arrange the order fulfilment of the MSME unit.

V. The P&P list for each Service Provider will be made available mentioning key features of the product/service offered and the Offer Price(s).

VI. The Service Provider will arrange delivery & installation of the chosen product/service and will collect an Order Fulfilment Report (OFR) either signed by the applicant unit or on email originating from official email of the unit mentioned in the CAF.

VII. The Service Provider will raise invoice preferably on monthly basis to the concerned FO mentioning MSME units details and product/service delivered/activated for such units during the previous month enclosing the copies of OFRs collected from individual MSME units. The invoices would be raised at the discounted price (DP) plus GST thereon.

VIII. The field offices will make payment product-wise at the discounted price and thus a minimum margin of 6% on MRP would be retained by FOs.

IX. The payment would accordingly be processed by the FOs by the end of month ensuring that the product(s) has /have been delivered & installed at units billed by the SSP. In case the documents furnished by the Service Provider are not complete for some of the units covered in an invoice, the payment can be made in multiple parts but making full payment in respect of units whose complete details have been received.